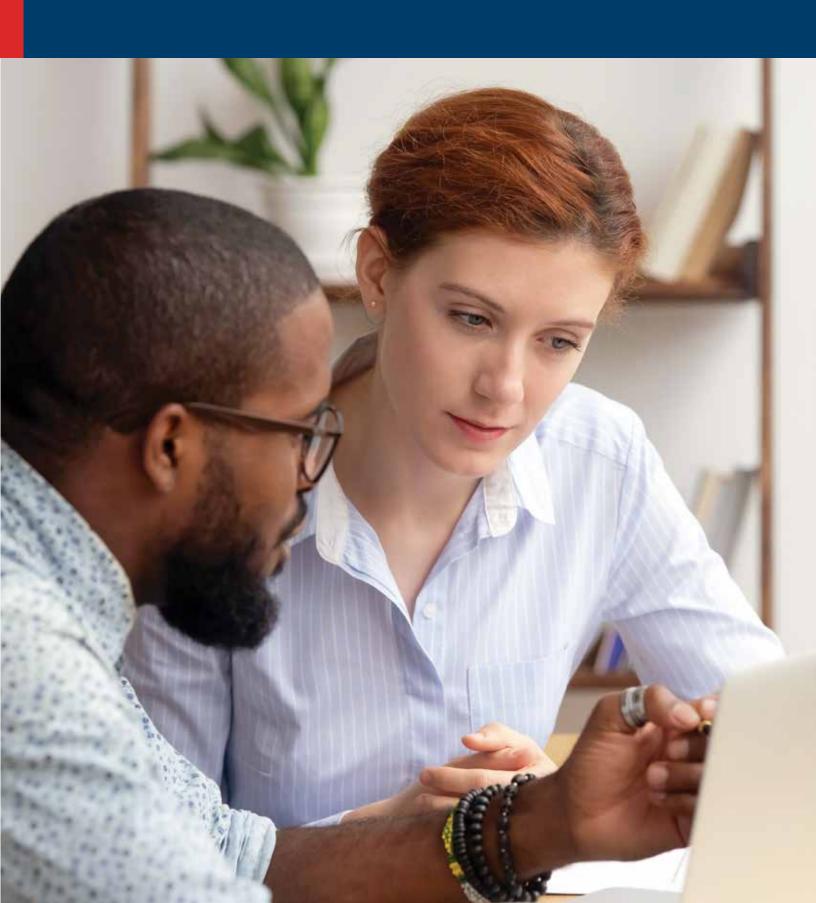
Retirement Plan and

Request for Proposal





Agent Information								
Name:			Age	nt PC (if kn	own):_			
Phone:()	, Ext.	E-m	nail:					
Affiliation:								
Business Informati	on							
Name of Company/Business:_								
Address:								
City:								
Name of Contact Person:						•		
Phone:()								
Type of Entity: \square "C" Cor (Check One) \square "S" Cor	poration poration	☐ Sole Propriet	or \square LL ncl. LLP)	C taxed as	Sole Pi ixed as	roprieto Corpor	or/Partn ation	ership
Year Business Began:								
Tax Year of Business from:								
Tax rear or bosiness from:		ıxable year.				taxable		
Controlled Group/Affiliated Service Do any owners of this business (or If Yes, please provide details, include.g., spouse or child): American National does not provan affiliated service group situation with your company/business.	r their spouses) houding names of o	ave ownership inte	erest in any ownership p y render an	oercentage opinion reg	s and th	a contro	tionship olled gr	oup o
Goals/Objectives								
Rank the importance of the Busi	ness' objective in	establishing a ret	irement pla	n: Low —				- Higł
Maximize Total Contribution				□1 □1	□ 2	□ 3	□ 4	
Maximize Contribution to Owne				∐1 □1	☐ 2	□3 □-7	□4	
Minimize Contribution to Emplo Favor Certain Employee Groups	•			□ I □1	□ 2 □ 2	□3 □3	∐4 ∏4	
Flexibility of Contributions	1			□ 1	□ 2	□3	□ 4	
Employee Retention/Incentive				1	2	3	<u> </u>	
List other objective(s):								
Type(s) of plans being considere	ed (Check All The	at Apply)						
☐ Traditional Defined Benefit ☐ 412(e)(3) Fully Insured Define	☐ Profit Sh ed Benefit ☐ 40	9	ish Balance fe Harbor			ck here I do the		re –

Contributions								
Business Income (Choose One): Consistent Variable Employee Turnover (Choose One):								
Desired amount of annual contribution (dollar amount or percentage of payroll):								
Existing Plan Information								
Type of Existing Plan: □401(k)/PS □PS Only □Defined Benefit □412(e)(3) □Other:								
Current Plan Year from: to:								
Total Current Annual Contribution: Current Value of Plan Assets:								
Name of Current Provider:								
What do you like most about your current plan?								
What do you like least about your current plan?								
IMPORTANT — Please submit, along with this fact-finder, the following:								
 Copy of most current adoption agreement for existing plan Copy of base plan/trust document Copy of last two 5500 Forms (with all schedules) Copy of IRS Opinion/Determination Letter 408(b)(2) Disclosure (current plan fees) 								
If you are requesting a review of an existing Defined Benefit Plan, please also submit: • Copy of the last two Actuarial Valuations and AFTAP Certifications • Copy of the last two 5500 Forms (with all schedules)								
Additional Comments								

Confidential Census Information

Census Information on Owners ¹							
Name	Date of Birth	Date of Hire	Owner Percent	Current Salary	Last Prior Year Salary	2nd Prior Year Salary	3rd Prior Year Salary

Census Information for All Other Employees							
Name	Date of Birth	Date of Hire	Salary	Relationship to Owner	Part-Time?		

1) Owners of C-Corps, S-Corps and LLCs taxed as corporations report W-2 SalarySole Proprietors, Partners and LLCs taxed as non-corporate entities report net earned income.

Note: "Part Time" means that the employee works less than 1,000 hours per year. Please list "Ownership Percent" of all Owners. State family relationships to Owner(s) such as spouse, child, parent, etc.

Contact Pension Sales by:

Phone: 888-909-6504 | E-mail: pensionproposals@americannational.com | Fax: 409-766-6995 | Personal Information should not be submitted via unsecured e-mail.

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